

Eastern Ad Hoc Budget Committee
Minutes
May 1, 2018
Connecticut Room
9:30 a.m.

Attendance:

Cynthia Brokaw, Karyl Bulmer, Luis Cordon, Kenneth DeLisa, James Howarth, Drew Hyatt, John Kriscenski, Thomas Madera, David Mariasi, Diane Moore, Adam Murphy, Elsa Núñez, Dimitrios Pachis, Francesco Ricigliano, George Whiting, Janice Wilson

Absent:

Maryanne Clifford, James Diller, Michelle Ferrer, Jianhua Lin, Andrew White

Guests:

Christopher Dorsey, Jennifer Horner, Sundeep Muppidi

Meeting commenced at 9:35 a.m.

1. Approval of Previous Meeting Minutes

D. Pachis moved and K. DeLisa seconded that the minutes of the February 27, 2018, meeting be approved. J. Howarth abstained from voting. The motion passed.

2. Enrollment Update – D. Pachis, C. Dorsey

D. Pachis distributed and reviewed Attachment A (Enrollment Update), Attachment B (Knocking at the College Door – High School Graduate Data Tables) and Attachment C (“Don’t Let Educations Veto Economizing with Colleges”). D. Pachis and C. Dorsey explained the enrollment challenges facing Eastern. They also informed the committee that the fall 2018 enrollment numbers are strong.

3. Financial Aid Update – J. Horner

J. Horner gave a PowerPoint presentation (Attachment D) to the committee. She presented an overview of the financial aid office, funding sources, and the processes staff use to assist students with their financial aid needs.

4. Eastern Connecticut State University Financial Update – J. Howarth

J. Howarth reviewed Attachments E (Preliminary Spending Plan Comments) and F (Expenditure Plan). Eastern will end FY 18 with a small surplus of \$56,867. The preliminary FY 19 budget will require the use of \$3.6 million in reserve to operate at a level that provides full services to our students and provides for the safe operation of the campus.

5. Human Resources Update – K. DeLisa

K. DeLisa reviewed Attachment G (Personnel Changes as of 4-26-18). There have been two new hires, two resignations, one discharge, and two end of temporary appointments. There are two management, eleven AAUP, nine SUOAF, and six classified searches in process.

6. New Business: General Discussion – President Núñez

There was no new business.

The meeting adjourned at 11:00 a.m.

Submitted by,

Rebecca Davis

ENROLLMENT UPDATE

ADHOC BUDGET COMMITTEE



ENROLLMENT CHALLENGES

- Shifting Demographics
 - Smaller High School Graduating Classes
- Higher Costs

SHIFTING DEMOGRAPHICS

- Northeast will have smaller graduation classes until 2032
 - CT will drop from 44,495 in 2011 to 32,762 in 2031
 - MA and RI will see similar decreases
- Increased Competition
 - Private school discount rate is 49.1%
 - Out-of-State public colleges discounting tuition
 - New NEBHE policy

HIGHER COST OF ATTENDANCE

College	In-State Commuter	In-State Residential
Central Connecticut State	\$10,616	\$22,795
Eastern Connecticut State University	\$11,356	\$24,916
Southern Connecticut State University	\$10,915	\$23,891
Western Connecticut State University	\$10,859	\$23,931

- 44% of students who completed FAFSA are Pell eligible
- Another 9% have Expected Family Contributions of less than \$10,000

CURRENT ENROLLMENT TRENDS - INCOMING

Deposits as of 4/30	Fall 2017	Fall 2018	Difference
Total Deposits	917	951	+33
Freshman Deposits	769	809	+40
Out-of-State Deposits	78	85	+7
New England Regional Deposits	50	61	+11

CURRENT ENROLLMENT TRENDS - RETURNING

Registered by Class - Undergraduate	Fall 2017 5/17/17	Fall 2018 4/30/17
Full-time Sophomore	911	876
Full-time Junior	935	956
Full-time Senior	319	326
Total	2165	2158

- Freshman Preference Registration begins Wednesday so we can not compare the Freshman Class
- As of 4/30 77% of FTY students from the class of 2017 are registered for the Fall 2018

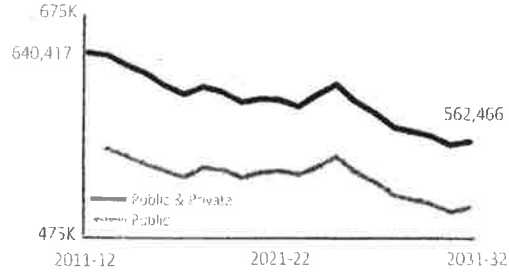
QUESTIONS

KNOCKING AT THE COLLEGE DOOR

APPENDIX A HIGH SCHOOL GRADUATE DATA TABLES

NORTHEAST

- 599,400 high school graduates, on average, projected per year between school years 2011-12 and 2031-32.
- The total number of graduates in the Northeast is not projected to increase after 2011-12, ending at 562,500 in 2031-32.

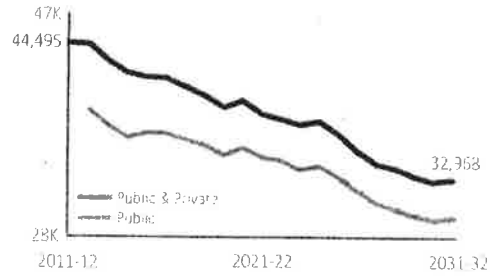


School Year	GRAND TOTAL	PRIVATE SCHOOLS TOTAL	PUBLIC SCHOOLS TOTAL	Hispanic		Non-Hispanic				Available Data for Additional Race Categories	
				Alone, or Any Race	White	Black	American Indian/Alaska Native	Asian/Pacific Islander (combined)	Hawaiian/Pacific Islander		
2000-01	536,680	79,042	457,638	36,148	345,748	52,403	1,100	22,239			
2001-02	544,118	82,639	461,479	35,855	350,049	51,743	1,078	22,753			
2002-03	563,470	86,229	477,241	38,426	358,888	54,876	1,161	23,891			
2003-04	576,523	84,868	491,655	41,611	366,076	58,128	1,280	24,545			
2004-05	586,806	83,278	503,528	45,418	369,293	61,268	1,400	25,572			
2005-06	605,543	85,677	519,866	50,361	376,006	64,608	1,349	27,667			
2006-07	622,114	85,417	536,697	55,230	382,782	67,627	1,387	28,569			
2007-08	639,941	87,652	552,289	60,104	387,309	71,225	1,451	29,943			
2008-09	641,902	88,929	552,973	63,567	382,865	73,290	1,433	31,416	336	1,210	
2009-10	647,036	90,636	556,400	66,644	379,615	75,380	1,608	32,155	429	1,751	
2010-11	640,631	84,020	556,611	70,506	375,013	76,019	1,779	33,293	549	3,286	
2011-12	640,417	85,712	554,705	72,551	369,806	75,702	1,667	34,978	552	4,126	
2012-13	638,882	83,680	555,202	76,199	365,054	75,648	1,548	36,752	702	4,973	
2013-14	630,159	81,805	548,354	78,254	356,279	74,224	1,536	37,965			
2014-15	622,380	80,504	541,876	80,822	345,861	74,416	1,727	38,508			
2015-16	611,531	75,287	536,244	81,161	343,244	72,425	1,719	38,117			
2016-17	603,414	73,056	530,358	82,217	335,878	71,483	1,642	38,131			
2017-18	610,619	71,483	539,136	87,372	335,259	72,904	1,660	41,870			
2018-19	605,739	69,070	536,669	91,089	329,507	72,523	1,772	41,984			
2019-20	596,839	66,418	530,421	93,837	320,988	71,416	1,816	43,033			
2020-21	600,008	64,826	535,182	97,315	321,736	70,657	1,808	44,979			
2021-22	598,593	62,989	535,604	101,753	317,392	70,032	1,809	46,438			
2022-23	593,303	60,660	532,643	107,351	308,636	70,705	1,953	46,198			
2023-24	603,739	64,068	539,671	114,368	306,437	72,043	2,007	47,711			
2024-25	612,637	64,536	548,101	120,918	305,179	73,873	2,104	49,921			
2025-26	598,047	63,021	535,026	115,493	298,553	73,324	1,970	50,023			
2026-27	587,408	61,674	525,733	114,829	291,520	72,183	1,973	49,915			
2027-28	574,727	60,267	514,460	112,344	285,244	69,846	1,935	49,806			
2028-29	570,654	60,045	510,609	113,424	276,950	68,058	1,805	51,150			
2029-30	566,561	59,588	506,973	111,849	272,560	67,574	1,788	54,539			
2030-31	558,830	58,755	500,075	110,305	270,834	66,094	1,866	51,733			
2031-32	562,466	59,111	503,355	111,532	271,475	65,200	1,825	53,917			

Notes: See Figure 3.1, Regional Divisions of the U.S., on page 19 for the states covered by this region. School Year refers to the K-12 calendar running fall to spring and may include graduates from any point in that school year, including the summer after the year end. The Grand Total is the sum of the Private Schools and Public Schools totals. The Private Schools total includes schools not supported primarily by public funds, religious and nonsectarian, but not including homeschool students. Private Schools projections begin in school year 2011-12. The Public Schools total will not exactly equal the sum of the races/ethnicities columns, which are projected separately. Prior to 2010-11, data were not available separately for Asian and Pacific Islander students, and Two or More Races students. Hawaiian/Pacific Islander and Two or More Races counts are displayed separately in the years they were reported for informational purposes, but are included in the race categories in the projected years. For more detailed information, see Appendix C, Technical Information and Methodology at www.waite.org/files/eng. Source: Western Interstate Commission for Higher Education, Knocking at the College Door: Projections of High School Graduates, 2015.

CONNECTICUT

- 38,500 high school graduates, on average, projected per year between school years 2011-12 and 2031-32.
- The total number of graduates in Connecticut is not projected to increase after 2011-12, ending at 33,000 in 2031-32.



School Year	GRAND TOTAL	PRIVATE SCHOOLS TOTAL	PUBLIC SCHOOLS TOTAL	Hispanic		Non-Hispanic				Available Data for Additional Race Categories	
				Alone, or Any Race	White	Black	American Indian/Alaska Native	Asian/Pacific Islander (combined)	Hawaiian/Pacific Islander		
2000-01	35,514	5,126	30,388	2,563	23,429	3,369		66	961		
2001-02	38,205	5,878	32,327	2,886	24,721	3,617		74	1,029		
2002-03	40,296	6,629	33,667	3,250	25,308	3,952		87	1,070		
2003-04	40,537	5,964	34,573	3,319	26,130	3,896		102	1,126		
2004-05	41,104	5,589	35,515	3,717	26,482	4,051		93	1,172		
2005-06	41,210	4,988	36,222	3,623	27,047	4,184		117	1,251		
2006-07	43,558	6,017	37,541	4,139	27,384	4,689		102	1,227		
2007-08	44,099	5,680	38,419	4,451	27,782	4,775		104	1,307		
2008-09	41,201	6,233	34,968	3,861	25,561	4,221		77	1,248		
2009-10	40,996	6,501	34,495	4,063	24,787	4,226		95	1,324		
2010-11	44,813	5,959	38,854	5,301	27,039	4,922		169	1,423	17	270
2011-12	44,495	5,814	38,681	5,507	26,656	4,770		215	1,533	21	395
2012-13	44,365	5,643	38,722	5,838	26,188	4,823		144	1,728	65	449
2013-14	42,968	5,517	37,451	5,641	25,397	4,588		107	1,658		
2014-15	41,956	5,533	36,423	5,845	24,123	4,538		108	1,666		
2015-16	41,580	4,745	36,835	6,191	24,000	4,559		122	1,799		
2016-17	41,529	4,684	36,845	6,403	23,731	4,542		109	1,791		
2017-18	40,783	4,490	36,292	6,516	23,095	4,431		104	1,965		
2018-19	40,056	4,255	35,801	6,696	22,679	4,271		106	1,845		
2019-20	39,050	4,107	34,943	6,841	21,623	4,189		76	2,016		
2020-21	39,603	3,964	35,639	7,158	22,033	4,101		88	2,079		
2021-22	38,497	3,741	34,756	7,347	21,016	4,072		80	2,064		
2022-23	37,991	3,504	34,488	7,774	20,434	3,966		74	2,080		
2023-24	37,586	3,783	33,803	8,082	19,525	3,975		67	1,989		
2024-25	37,880	3,777	34,103	8,523	19,292	3,928		62	2,163		
2025-26	36,798	3,621	33,177	8,344	18,544	4,078		66	2,180		
2026-27	35,370	3,460	31,910	8,272	17,590	3,937		86	2,070		
2027-28	34,246	3,348	30,897	7,930	16,996	3,734		85	2,186		
2028-29	33,833	3,336	30,497	8,071	16,544	3,726		71	2,092		
2029-30	33,201	3,270	29,931	7,649	16,356	3,683		71	2,142		
2030-31	32,796	3,223	29,572	7,900	15,929	3,614		88	2,043		
2031-32	32,968	3,238	29,730	7,825	16,101	3,620		89	2,087		

Notes: School Year refers to the K-12 calendar running fall to spring and may include graduates from any point in that school year including the summer after the year end. The Grand Total is the sum of the Private Schools and Public Schools totals. The Private Schools Total includes schools not supported primarily by public funds, religious and nonsectarian, but not including home-school students. Private Schools projections begin in school year 2011-12. The Public Schools Total will not exactly equal the sum of the race and ethnic categories, which are projected separately. Prior to 2010-11, data were not available separately for Asian and Pacific Islander students, and Two or More Races students. Hawaiian/Pacific Islander and Two or More Races counts are displayed separately in the years they were reported for informational purposes, but are included in the race categories in the projected years. For more detailed information, see Appendix C, Technical Information and Methodology at www.westernstate.edu/x1925318.
 Source: Western Interstate Commission for Higher Education, Working at the College: Joint Projections of High School Graduates, 2015

Don't let educators veto economizing with colleges



Chris Powell

Since most people know better than to ask the barber if they need a haircut, why does state government bother asking educators if it should economize with education? Like barbers, educators will give only one answer.

But worse than asking educators about economizing, state government has even given them a veto over it. For like other professional groups, educators have established "accreditation" mechanisms like the New England Association of Schools and Colleges to prevent economizing at their expense.

It is the most brazen racket. As the classical economist Adam Smith wrote long ago, "People of

the same trade seldom meet together, even for merriment and diversion, but the conversation ends in a conspiracy against the public, or in some contrivance to raise prices." The modern playwright George Bernard Shaw sharpened it: "Every profession is a conspiracy against the laity."

Such a conspiracy seems to have torpedoed the plan of Governor Malloy's administration to economize with the state university and community college system by consolidating it, a plan titled "Students First" by the system's Board of Regents and its president, Mark Ojakian. The schools and colleges association announced last week that it would not accredit the system's consolidated institutions without a review requiring as long as five years.

While accepting the association's veto, Ojakian responded angrily that it would force the college system to close some institutions and drastically reduce services amid state government's financial collapse. But Ojakian's grievance was ironic, since he has been part of an administration and political party that have blocked economizing elsewhere just as arbitrarily, as with the governor's 10-year extension of the master state employee union contract and the state law that forbids municipal school systems from reducing spending as enrollment declines.

Indeed, even as Ojakian was warning that the higher education system's resources are nearly exhausted, the General Assembly and governor were rushing to enact legislation qualifying illegal immigrant students for financial aid. Obliviousness and incoherence continue to define state government.

BY REJECTING THE CONSOLIDATION PLAN, the educator lobby — infinitely more fearsome in Connecticut than the lobby that sparks most politically correct indignation, the gun lobby — is betting that no administration will dare to economize seriously with higher ed.

After all, most towns in Connecticut have a state college or university or are next door to one, and this gives the public the comforting illusion of being educated, though much of public higher ed here is only remedial high school work, a consequence of Connecticut's main educational policy, social promotion, which has vastly driven up educational costs by assuring students that to reach a public college they need not learn anything in high school, that college admission awaits them anyway, even for free.

BUT AS ITS FINANCES COLLAPSE, state government no longer can avoid economizing, and higher ed may yield to a simple solution: implementing the consolidation plan despite the educator lobby's veto and daring the lobby to cancel accreditation of the colleges and universities.

After all, if students learn, they will have been educated quite without any accreditation, and if they do not learn, which often happens now, no accreditation will make them educated. Connecticut should defy the conspiracy of the educators and repudiate their credentialism.

Letters to the

Journal Inquirer

'Eyeglass Extravaganza'

The Ellington Lions Club thanks the many folks from the community who donated used eyeglasses for our annual "Eyeglass Extravaganza" on April 21.

More than 1,000 pair of glasses were collected. Combined with donations from other Lions Clubs in the district, more than 30,000 pair of glasses were sorted and packed for delivery to our Lions Club International Eyeglass Recycling Center in New Jersey.

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A blueprint for how a small group c



Ralph Nader

Richmond, Califor-
nia, a city of
110,000, most of
whom are minorities, is
located on beautiful bays
and coves next to San
Francisco.

Hovering over
Richmond is the giant
Chevron oil refinery. For
decades, residents had to
breathe air polluted by

Chevron, endure the costs
of Chevron's careless spills, and surrender to
Chevron's gross underpayment of local taxes.

Chevron's political muscle — even though
few employees lived in
Richmond — made Richmond
into an oppressive company
town.

Until, that is, Chicago-born
Gayle McLaughlin decided,
after years of Midwestern
activism, to set down roots in
Richmond.

There, McLaughlin found a
few like-minded individuals and
started the Richmond Progressive
Alliance. With little money, but
many long overdue proposals
for the betterment of the city,
the RPA went to work.

They had three public assets — a set of pro-
gressive policy changes, support of a silent
majority of residents, and a dedicated core of
30 no-nonsense local champions for a just
community. RPA ran a slate of candidates for
City Council in 2004, with some success.
This was followed by a victory in 2006 that
made McLaughlin mayor, a post she held
until 2014 when she was termed out and
then successfully ran for City Council.

RPA now controls five of the seven seats
— overcoming Chevron's political boosters.
The majority population knew which side
the RPA was on and many would regularly
join marches, demonstrations, and pickets to

City Hall.
Union
said, "Bl
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demonstr

The takeaway is it
took only 30
committed member
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City Council.

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FINANCIAL AID

PROFESSIONAL TEAM



STUDENT TEAM

FINANCIAL AID



Charlie Raywood

Jess Donigney

Nick Faise

Shai Gothreau

Yohan Rudimov

Mari Landeros

James Earned

Nicole Lenares



Taylor McCabe

Sean Mosley

Marien Paszkowski

Laura Piperez

Kaitie Player

Jacklyn Snide

Chris Bright

Shania Curly

Max Turner



Shania Curly

Emily Vieten

Shania Curly

STUDENT EMPLOYMENT

VETERANS AFFAIRS

\$60,704,141

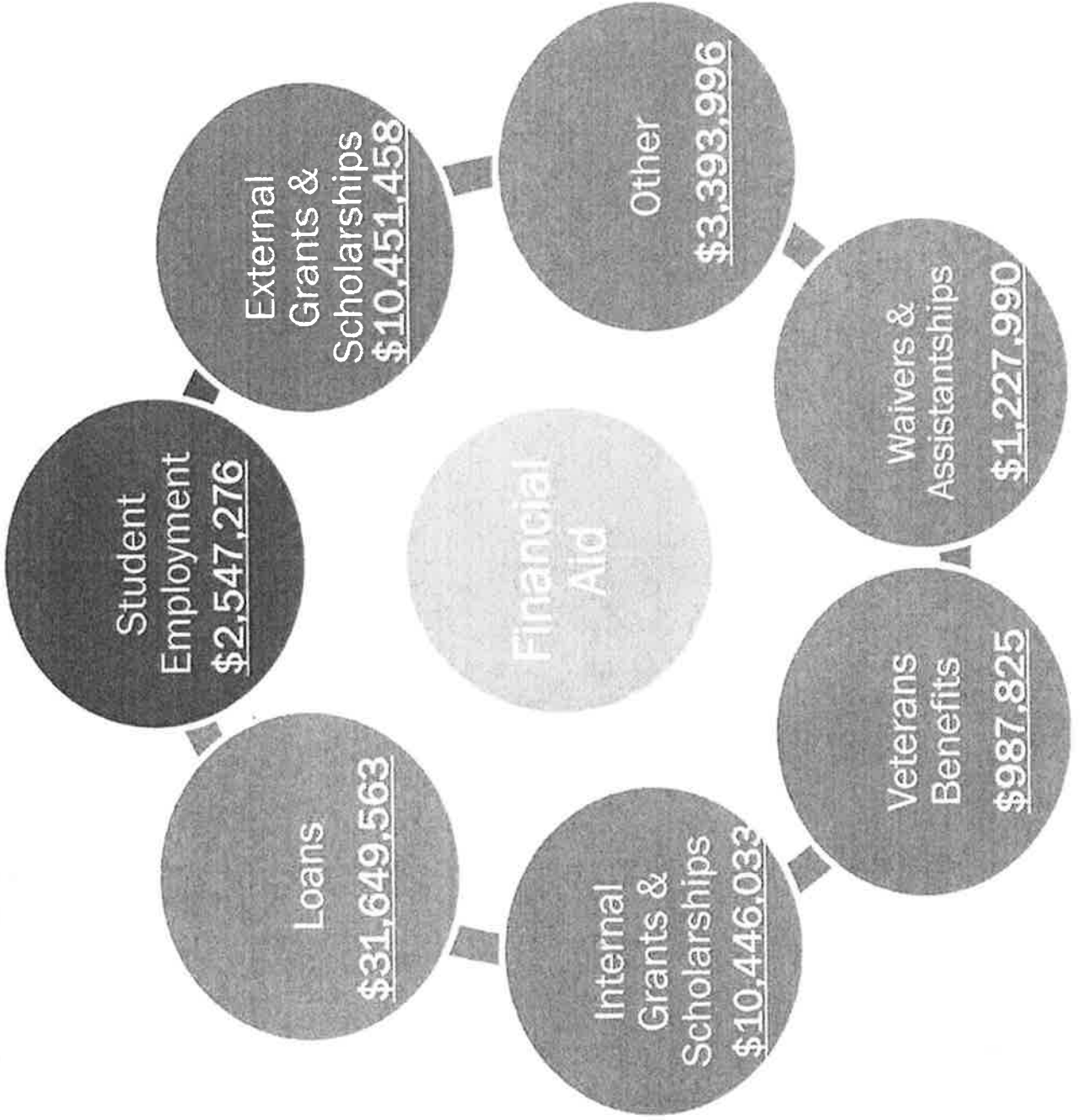
**GRANTS AND
SCHOLARSHIPS**

**WORK-STUDY AND
STUDENT
EMPLOYMENT**

LOANS

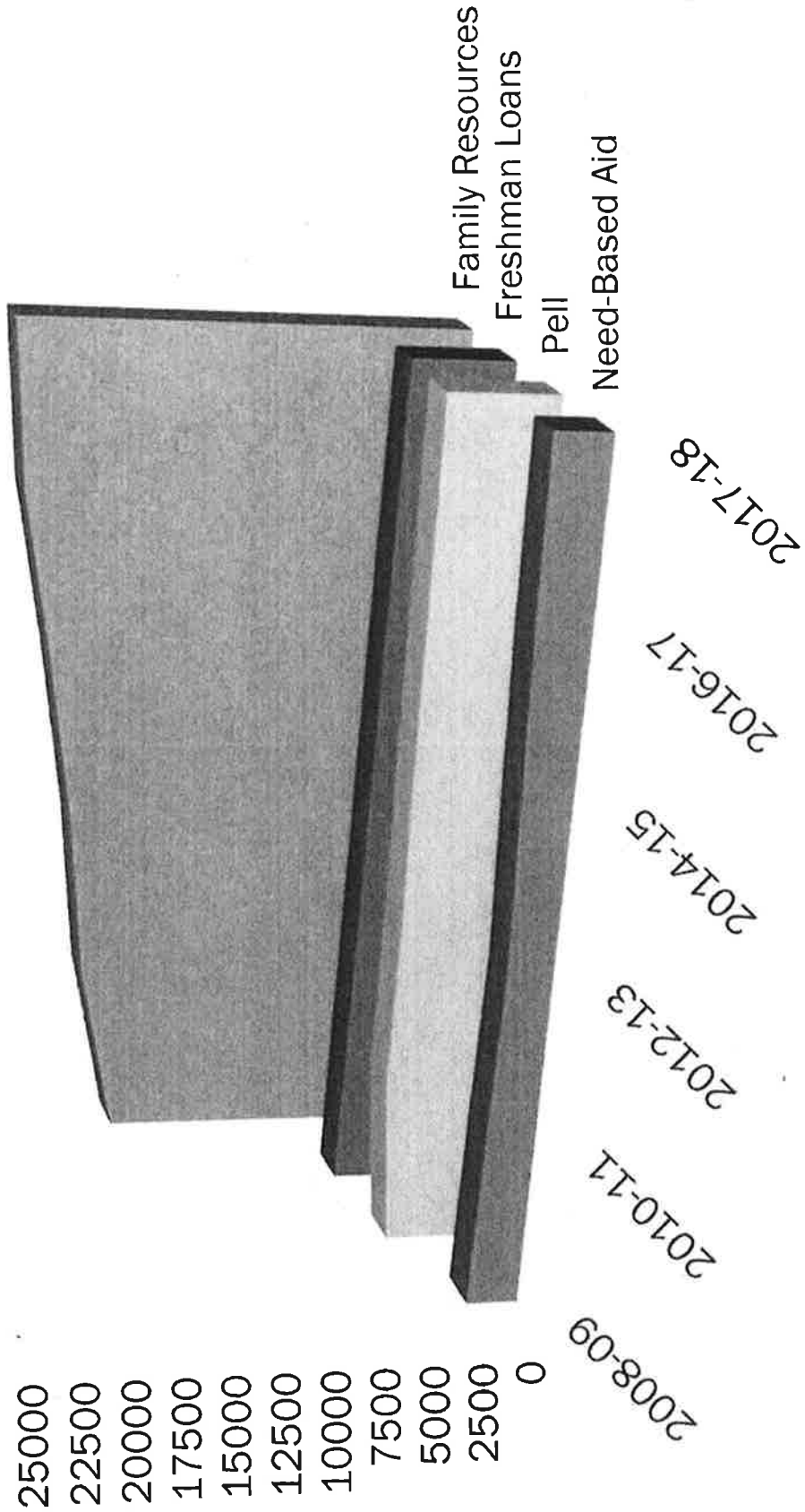
OTHER

FUNDING SOURCES



STUDENT BURDEN OF PAYMENT

0 EFC



Need-Based Aid
 Pell
 Freshman Loans
 Family Resources

AWARD NOTIFICATION



«FNAME». We are pleased to offer you the following financial aid award:

AWARD	FALL	SPRING
«AWARD_DESC»	«TERM01_AMT»	«TERM02_AMT»
TOTAL	«TERM01_FO RMATTED TO TAL»	«TERM02_FO RMATTED TO RD AMT»

Review and follow the instructions [here](#) to accept your awards and allow your aid to pay to your account. If you have any questions after thoroughly reviewing this award notification and the other information available at aweb@eastern.edu, please contact us at (860) 465-5265 or by email at financialaid@eastern.edu. A member of our client services team will be happy to assist you.

AWARD INFORMATION

You have been awarded as a full-time student. Your award will be distributed in two equal amounts with half for the fall semester and half for the spring semester. If selected for verification, you will be notified and must submit the requested information by the noted deadlines. **If you fail to do this or accept your aid within two weeks, it could result in a reduction or cancellation of your award.**

For more information:

Detailed information about the cost-of-attendance for students living on-campus, off-campus, or at home is outlined [here](#).

The University reserves the right to adjust a student's aid based on changes to the cost-of-attendance, family circumstances, enrollment or housing status, verification, academic progress, and/or addition of outside awards.

Please note that some scholarships may be taxable. Refer to IRS Pub 970 and talk to a tax professional. www.federalprobation.com is determined by Congress. State funds are at the discretion of the state legislature. All are also subject to change at any time.

Thank you.

STUDENTS WE WORK WITH

- Internal Grants and Scholarships
 - CT State Univ Grant
 - Academic Excellence Scholarship
 - Eastern Scholars
 - Honors
 - Presidents Scholarship
 - Phi Theta Kappa Scholarship
 - President to President
- External Grants and Scholarships
 - AmeriCorps
 - Hartford Promise
 - Pell
 - Supplemental Education Opportunity Grant
 - Roberta B. Willis Grant
 - Roberta B. Willis Scholarship
 - TEACH Grant
 - Foundation Scholarship
 - New Haven Promise
 - Private Scholarship
 - Opportunity Scholar
 - National Scholar
 - State Grant (not CT)
 - CT Space Grant
 - Minority Incentive Grant

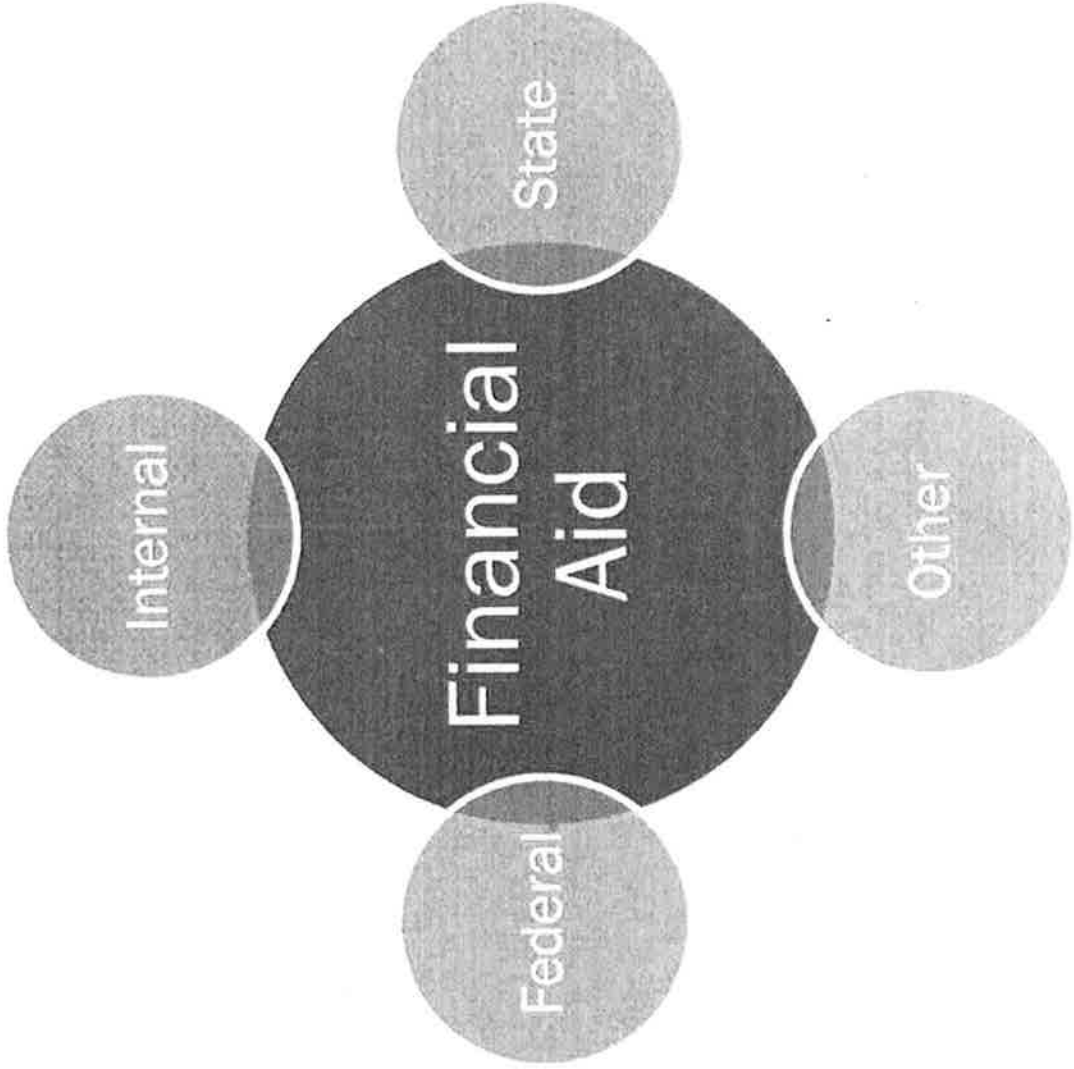
STUDENTS WE WORK WITH

- **Loans**
 - *Federal Undergraduate Student Loan*
 - *Federal Graduate Student Loan*
 - *Federal Graduate PLUS Loan*
 - *Federal Parent Loan*
 - *Private Education Loan*
 - *Short Term Loan*
- **Student Employment**
 - *Federal Work-Study*
 - *State Work-Study*
 - *Student Employment*
- **Veteran's Benefits**
 - *Veterans Tuition Waiver*
 - *Veterans CH 35*
 - *Veterans Education Funds*
 - *Vets Vocational Rehabilitation*
 - *Yellow Ribbon*
- **Waivers and Assistantships**
 - *Grad Assistants*
 - *Resident Assistants*
 - *Tuition Waiver*

STUDENTS WE WORK WITH

- Other
 - Special Circumstance
 - Dependency Override
 - Study Abroad
 - Consortium Agreement
 - Satisfactory Academic Progress
 - DACA
 - Withdrawn
 - Occupancy Management Group
 - STEP CAP
 - Dual College Initiative
 - Department of Children and Families
 - Athletes
 - Applicants
 - Graduated
 - Delinquent Account

OFFICES AND AGENCIES WE WORK WITH



OFFICES AND AGENCIES WE WORK WITH

- Internal
 - Admission
 - Bursar
 - Registrar
 - Housing
 - Card Services
 - Continuing Education & Experiential Learning
 - Academic Services Center
 - Graduate Admission
 - Accounting
 - Payroll
 - Dean of Students
 - VP of Student Affairs
 - Institutional Research
 - Foundation
 - University Relations
 - Accessibility Services
 - Facilities
 - Information Technology Services
 - President's Office
 - Athletics
 - Human Resources
 - Purchasing
 - Faculty
 - Student Activities
 - Judicial Affairs
 - Public Safety
 - Institute of Sustainability
 - Center for Early Childhood Education
 - VETS Center

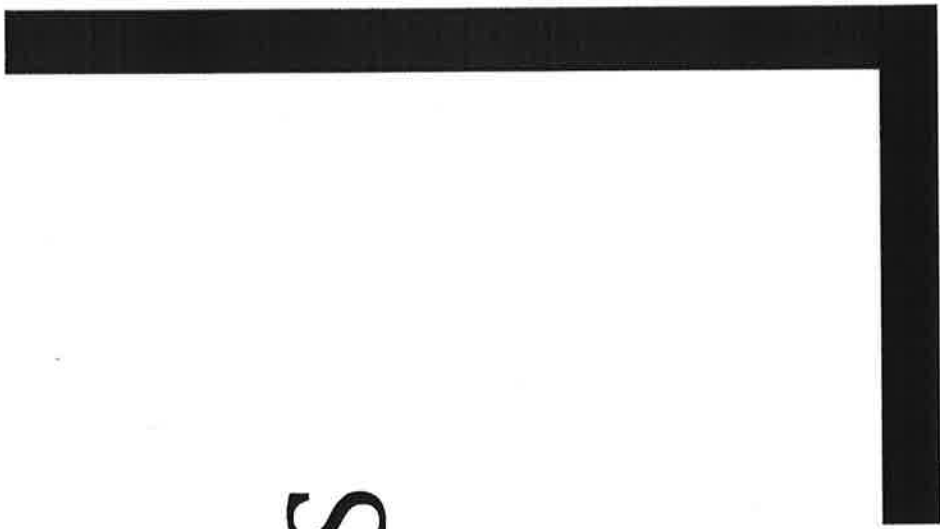
OFFICES AND AGENCIES WE WORK WITH

- **Federal**
 - *Federal Department of Higher Education*
 - *Various Veteran's Agencies*
 - *Vocational Rehabilitation*
 - *Legislators*
 - *Federal Auditors*
 - *Federal Bureau of Investigation*
 - *Common Origination and Disbursement*
 - *National Student Loan Database System*
 - *Financial Aid Administration Access*
- **State**
 - *Department of Social Services*
 - *Board of Regents*
 - *CT Office of Higher Education*
 - *Department of Administrative Services*
 - *Department of Labor*
 - *Social Workers*
 - *State Auditors*
 - *Core-CT Hartford*

OFFICES AND AGENCIES WE WORK WITH

- **Other**
 - *National Clearing House*
 - *Education Loan Management Program*
 - *Scholarship Agencies*
 - *Center for International Studies*
 - *Cultural Experiences Abroad*
 - *International Studies Abroad*
 - *Outside Businesses*
 - *Various Private Education Lenders*
 - *Higher Edge*
 - *Inceptia*
 - *High School Counselors*

QUESTIONS



Eastern Connecticut State University

Preliminary Spending Plan Comments

FY 2018 Current Projection vs. FY 2018 Budget

The current projection for FY 2018 indicates the University has been able to manage expenses to end the year with a small surplus of \$56,867. This is the result of managing our staffing and operating expenses to offset a revenue shortfall of \$2.9 million, or 2.1%.

The revenue shortfall was primarily due to the lower than anticipated State Appropriation (\$1.4 million) and lower Fringe Paid by State (\$1,390,345). All other components of our revenue were close to budget with no significant variations.

Offsetting the loss of state funding were savings in full time staffing of \$0.8 million, fringe benefits \$1.8 million, and other expenses of \$1.6 million. Partially offsetting the savings are a \$1.1 million increase to reserves for auxiliary renewal and replacement and the set aside of \$0.6 in FY 2018 for the traditional April longevity payments that were delayed under the SEBAC agreement until July 2018.

The savings in full time staffing represents several positions that were searched but did not result in a hire. In some instances, such as Police Officers, we have been searching in a market with limited qualified candidates. The University have only been requesting to fill positions that directly impact the student or are required for the safe operation of the campus.

FY 2019 Preliminary Budget vs. FY 2018 Current Projection

The Preliminary Budget for FY 2019 will require the use of \$3.6 million in reserves to operate at a level that provides full services to our students and provides for the safe operation of the campus. Our overall revenue is expected to be \$6.7 million, or 5.2% above the current projection for FY 2018. Overall expenses are expected to increase \$11.4 million, or 9.3% resulting in a loss of \$4.7 million before designated items.

The basis for the budget is an overall assumption that enrollment will be at the same level as FY 2018 when we include our Opportunity Scholars. There will be a slight reduction in traditional enrollment that is offset by the additional Opportunity Scholars that will attend Eastern beginning in the fall. Our housing will remain stable and we expect a slight increase in our food service participation.

The increase in overall revenue reflects an increase in State Appropriation of \$1.9 million and \$2.1 million in Fringe Paid by State. The increase in State Appropriation of \$1.9 million is misleading as the net increase is only \$.9 million after removing the grossed up value for the Transfer to SO for General

EASTERN CONNECTICUT STATE UNIVERSITY
Expenditure Plan (Operating E&G /Auxiliary Services/Self-Supporting)
FY18 Projection vs. FY18 Budget

	FY18 Budget	FY18 Projection	FY18 Proj vs. Budget	
	Dollars (\$)	Dollars (\$)	Dollars (\$)	Percent %
Revenue:				
Tuition (Gross)	23,918,717	23,717,234	(201,484)	-0.80%
PT Part Time Tuition (Gross)	1,794,148	1,746,570	(47,578)	-2.70%
PT General University Fee	2,028,453	1,962,779	(65,674)	-3.20%
University General Fee (excluding Accident Ins.)	18,180,848	18,032,593	(148,255)	-0.80%
University Fee	3,876,913	3,826,170	(50,743)	-1.30%
PT Extension Fee (Gross)	2,925,736	2,955,984	30,248	1.00%
All Other Student Fees	1,073,174	1,061,851	(11,323)	-1.10%
Accident Insurance	285,124	273,805	(11,319)	-4.00%
State Appropriations	27,768,665	26,326,556	(1,442,109)	-5.20%
Additional State Appropriation (Dev Edu, Outcomes Based, etc.)	521,251	510,019	(11,232)	-2.20%
Fringe Benefits Paid By State	22,561,528	21,171,183	(1,390,345)	-6.20%
Housing	21,507,691	21,572,130	64,439	0.30%
Food Service	7,002,531	7,055,704	53,173	0.80%
All Other Revenue	1,707,411	2,005,788	298,377	17.50%
Less: Contra Revenue	(1,524,756)	(1,444,471)	80,285	-5.30%
Total Revenue	133,627,434	130,773,895	(2,853,540)	-2.10%
Expenditures:				
Personal Services:				
Total Full Time	43,408,897	42,608,895	(800,002)	-1.80%
Part Time:				
Lecturers (PTLs)	5,632,828	5,176,043	(456,785)	-8.10%
Lecturers (NCLs)	-	228,092	228,092	NA
Perm/Intermit PT	227,804	201,380	(26,424)	-11.60%
University Assistants	1,439,043	1,372,831	(66,212)	-4.60%
Graduate Assistants	255,360	278,497	23,137	9.10%
Student Labor	-	3,052,463	3,052,463	NA
Other Part Time	33,000	218,052	185,052	560.80%
Total Part Time	7,588,035	10,527,358	2,939,323	38.70%
Overtime	1,056,875	1,142,990	86,115	8.10%
All Other Personal Services	4,227,597	1,055,566	(3,172,031)	-75.00%
Subtotal Personal Services	56,281,404	55,334,809	(946,595)	-1.70%
Fringe Benefits	35,703,036	33,896,142	(1,806,894)	-5.10%
Worker's Comp. Recovery	175,487	158,124	(17,363)	-9.90%
Total P.S. & Fringe Benefits	92,159,927	89,389,075	(2,770,852)	-3.00%
Other Expenses:				
Inst. Financial Aid/Match	11,014,344	10,417,942	(596,402)	-5.40%
Waivers	1,412,954	1,398,211	(14,743)	-1.00%
Utilities	4,728,048	4,460,675	(267,373)	-5.70%
All Other Expenses	17,330,371	16,645,716	(684,655)	-4.00%
Total Other Expenses	34,485,717	32,922,544	(1,563,173)	-4.50%
Total Expenditures	126,645,644	122,311,619	(4,334,025)	-3.40%
Addition to (Use of) Funds Before Designated Items	6,981,790	8,462,275	1,480,485	21.20%
Designated Transfers Per BOR Policies				
Debt Service (University Fee)	(3,834,803)	(3,788,199)	46,604	-1.20%
Debt Service Residence Halls	(2,731,839)	(2,440,138)	291,701	-10.70%
Debt Service Parking Garage	(415,148)	(385,152)	29,996	-7.20%
Auxiliary Renewal and Replacement	-	(1,145,113)	(1,145,113)	NA
Other Transfer	-	-	-	NA
Total Designated Transfers	(6,981,790)	(7,758,602)	(776,812)	11.10%
Other Designated Fund Requests				
FY18 LVGT Set Aside for FY19	-	(646,806)	(646,806)	NA
Other Request - Be Specific	-	0	-	NA
Other Request - Be Specific	-	0	-	NA
Total Other Designated Fund Requests	-	(646,806)	(646,806)	NA
Addition to (Use of) Funds	-	56,867	56,867	NA

EASTERN CONNECTICUT STATE UNIVERSITY
Expenditure Plan (Operating E&G /Auxiliary Services/Self-Supporting)
 FY18 Projection vs. FY19 Budget

	<u>FY18 Projection</u>	<u>FY19 Budget</u>	<u>FY18 Proj vs. FY19 Budget</u>	
	Dollars (\$)	Dollars (\$)	Dollars (\$)	Percent %
Revenue:				
Tuition (Gross)	23,717,234	24,176,626	459,392	1.90%
PT Part Time Tuition (Gross)	1,746,570	1,816,084	69,514	4.00%
PT General University Fee	1,962,779	2,038,593	75,814	3.90%
University General Fee (excluding Accident Ins.)	18,032,593	18,860,688	828,095	4.60%
University Fee	3,826,170	3,957,158	130,988	3.40%
PT Extension Fee (Gross)	2,955,984	3,071,630	115,646	3.90%
All Other Student Fees	1,061,851	1,073,065	11,214	1.10%
Accident Insurance	273,805	247,980	(25,825)	-9.40%
State Appropriations	26,326,556	28,188,093	1,861,537	7.10%
Additional State Appropriation (Dev Edu, Outcomes Based, etc.)	510,019	510,019	-	0.00%
Fringe Benefits Paid By State	21,171,183	23,274,737	2,103,554	9.90%
Housing	21,572,130	22,259,473	687,343	3.20%
Food Service	7,055,704	7,507,434	451,730	6.40%
All Other Revenue	2,005,788	2,027,602	21,814	1.10%
Less: Contra Revenue	(1,444,471)	(1,490,908)	(46,437)	3.20%
Total Revenue	<u>130,773,895</u>	<u>137,518,274</u>	<u>6,744,379</u>	<u>5.20%</u>
Expenditures:				
Personal Services:				
Total Full Time	42,608,895	44,541,157	1,932,262	4.50%
Part Time:				
Lecturers (PTLs)	5,176,043	5,302,443	126,400	2.40%
Lecturers (NCLs)	228,092	228,092	-	0.00%
Perm/Intermit PT	201,380	221,810	20,430	10.10%
University Assistants	1,372,831	1,416,314	43,483	3.20%
Graduate Assistants	278,497	281,472	2,975	1.10%
Student Labor	3,052,463	3,230,961	178,498	5.80%
Other Part Time	218,052	245,312	27,260	12.50%
Total Part Time	<u>10,527,358</u>	<u>10,926,404</u>	<u>399,046</u>	<u>3.80%</u>
Overtime	1,142,990	1,122,990	(20,000)	-1.70%
All Other Personal Services	1,055,566	1,824,534	768,968	72.80%
Subtotal Personal Services	<u>55,334,809</u>	<u>58,415,084</u>	<u>3,080,276</u>	<u>5.60%</u>
Fringe Benefits	33,896,142	40,154,261	6,258,119	18.50%
Worker's Comp. Recovery	158,124	167,122	8,998	5.70%
Total P.S. & Fringe Benefits	<u>89,389,075</u>	<u>98,736,467</u>	<u>9,347,393</u>	<u>10.50%</u>
Other Expenses:				
Inst. Financial Aid/Match	10,417,942	11,049,282	631,340	6.10%
Waivers	1,398,211	1,450,731	52,520	3.80%
Utilities	4,460,675	4,762,428	301,753	6.80%
All Other Expenses	16,645,716	17,737,818	1,092,102	6.60%
Total Other Expenses	<u>32,922,544</u>	<u>35,000,259</u>	<u>2,077,715</u>	<u>6.30%</u>
Total Expenditures	<u>122,311,619</u>	<u>133,736,727</u>	<u>11,425,107</u>	<u>9.30%</u>
Addition to (Use of) Funds Before Designated Items	8,462,275	3,781,547	(4,680,728)	-55.30%
Designated Transfers Per BOR Policies				
Debt Service (University Fee)	(3,788,199)	(3,917,887)	(129,688)	3.40%
Debt Service Residence Halls	(2,440,138)	(2,730,719)	(290,581)	11.90%
Debt Service Parking Garage	(385,152)	(381,862)	3,290	-0.90%
Auxiliary Renewal and Replacement	(1,145,113)	0	1,145,113	-100.00%
Transfer to SO - GF/OF swap	-	(995,602)	(995,602)	NA
Total Designated Transfers	<u>(7,758,602)</u>	<u>(8,026,070)</u>	<u>(267,468)</u>	<u>3.40%</u>
Other Designated Fund Requests				
FY18 LVGT Set Aside for FY19	(646,806)	646,806	1,293,612	-200.00%
Other Request - Be Specific	-	0	-	NA
Other Request - Be Specific	-	0	-	NA
Total Other Designated Fund Requests	<u>(646,806)</u>	<u>646,806</u>	<u>1,293,612</u>	<u>-200.00%</u>
Addition to (Use of) Funds	<u>56,867</u>	<u>(3,597,717)</u>	<u>(3,654,584)</u>	<u>-6426.50%</u>

Eastern Connecticut State University
 Personnel Changes since 2-26-18
 As of 4-26-18

New Hires

Name	Title	Department	Eff Date	Union
Roldan, Lydia	Assoc Dir - Health Serv	Health Services	2/26/2018	SUOAF
Grogan, Emily	Teacher Associate	Child & Family Dev Res	3/2/2018	SUOAF

Terminations

Name	Title	Department	Eff Date	Union
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Resignation

Cerma, Elton	QCW (HVACR) Unified Communications	Facilities Management	3/16/2018	Maintenance
Zysk, Donald	Admin	Information Technology	4/6/2018	SUOAF

Discharge

Fuller, Michael	Residence Hall Dir	Residential Life	3/16/2018	SUOAF
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End of Temporary Appointment

	Oper & Database Supp			
Vivar, Norma	Spec	Inst of Sustainable Energy	3/30/2018	SUOAF
Ameche, Brian		Facilities Management	4/15/2018	SUOAF

Search Status**Management**

Vice President for Student Affairs, search initiated
 Dean of Education and Professional Studies, Search initiated

AAUP

searches for 10 tenure track faculty positions: 5 filled tenure track, 1 filled temporary

Head Men's Lacrosse Coach, search ongoing

SUOAF

Admissions Assistant, filled

Associate Dir of Fiscal Affairs for Accounts Payable, filled with internal promotion

Support Assistant - ITS, finalist identified

Assistant Degree Auditor, finalist identified

Tech Asst for Science Department, interviewing

Director of Library Services, interviewing

Assistant to the Director of Financial Aid, interviewing

Student Development Specialist (3 positions), ongoing

Visual & Performing Arts Coordinator, ongoing

Classified Searches

2 Police Officer positions , 1 conditional offer made, the other one ongoing

4 Custodian positions, 1 offer made, finalists identified for the other three